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Education

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| December 2014 | Ph.D. in Economics at University of Nottingham, UK.
Supervisors: Prof. Simon Gaechter and Prof. Robin Cubitt. |
| March 2010 | MSc in Economic and Social Sciences (ESS-LS)
Università Commerciale L. Bocconi, Italy. |
| October 2007 | BSc in “Economics”, Università di Pisa, Italy. |

Employment

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| December 2018 – present | Assistant Professor at the Department of Economics, University of Verona, Italy. |
| September 2014 – November 2018 | Postdoctoral researcher at Institute for Applied Microeconomics, Rheinische Friedrich-Wilhelms-Universität Bonn, Germany. |
| September 2013 – September 2014 | Graduate Teaching Fellow, School of Economics, University of Nottingham. |
| September 2011 – September 2013 | Graduate Teaching Assistant, School of Economics, University of Nottingham (UG courses: Microeconomic Theory and Introductory Econometrics). |
| July 2010 – August 2010 | Intern at Population Service International, Maseru (Lesotho).
Involved in the World Bank project “The impact of short-term financial incentives on sexual behavior and HIV incidence among young individuals: Evidence from a randomized controlled field trial in Lesotho”. |
| March 2010 – June 2010 | Research Assistant at “Fondazione Debenedetti”, Milano.
Involved in the project “Turin Homeless Survey 2010 (THS, 2010)”. |
| October 2009 – December 2009 | Intern at European Commission - (DG Health and Consumers).
Employed mainly on Sustainable Consumption and Energy policy. |

Publications

Fallucchi, F., Faravelli, M., and Quercia, S. (2021). [Fair allocation of scarce medical resources in the time of COVID-19: what do people think?](#) *Journal of medical ethics*, 47(1), 3-6.

Casal S., Fallucchi F. and Quercia S. (2019). [The Role of Morals in Three-Player Ultimatum Games](#). *Journal of Economic Psychology*, 70, 67-79.

Fallucchi F. and Quercia S. (2018). [Affirmative Action and Retaliation in Experimental Contests](#). *Journal of Economic Behavior and Organizations*, 156, 23-40.

Gächter S., Kölle F., and Quercia S. (2017). [Reciprocity and the Tragedies of Maintaining and Providing the Commons](#). *Nature Human Behaviour*, 1(9), 650-656.

DeQuidt J., Fallucchi F., Kölle F., Nosenzo D., and Quercia S. (2017). [Bonus versus Penalty: How Robust Are the Effects of Contract Framing](#). *Journal of Economic Science Association*, 3(2), 174-182.

Cubitt R., Gächter S., and Quercia S. (2017). [Conditional Cooperation and Betrayal Aversion](#). *Journal of Economic Behavior and Organizations*, 141, 110-121.

Quercia S. (2016). [Eliciting and Measuring Betrayal Aversion using the BDM mechanism](#). *Journal of the Economic Science Association*, 2(1), 48-59

Nosenzo D., Quercia S., and Sefton M. (2015). [Cooperation in Small Groups: The Effect of Group Size](#). *Experimental Economics*, 18(1), 4-14.

Fischbacher U., Gächter S., and Quercia S. (2012). [The Behavioral Validity of the Strategy Method in Public Good Experiments](#) *Journal of Economic Psychology*, 33(4), 897-913.

Working papers

Buccioli A., Quercia S., and Sconti A. (2020). [Promoting Financial Literacy among the Elderly: Consequences on Confidence](#). Working Paper N. 12, Department of Economics, University of Verona. (Revision requested at *Journal of Economic Psychology*)

Basic Z. and Quercia S. (2020). [The influence of Self and Social Image Concerns on Lying](#). MPI Collective Goods Discussion Paper, No. 2020/18. (Revision requested at *Games and Economic Behavior*)

Dohmen T., Quercia S., and Willrodt J. (2018). [Willingness to Take Risk: The Role of Risk Conception and Optimism](#). CRC TR 224 Discussion paper No. 23, University of Bonn/University of Mannheim (submitted).

Kölle F., Quercia S. and Tripodi E. (2020), Social Preferences Under the Shadow of the Future. Available at SSRN: <https://ssrn.com/abstract=3622125> – *Reject and resubmit at the Economic Journal*.

Work in progress

Salience of own preferences and the consensus effect (with Thomas Dohmen and Jana Willrodt) – *Revision requested at Journal of Economic Behavior and Organizations*.

Norms of Cooperation are Conditional (with Felix Kölle) – *Revision requested at Journal of Economic Behavior and Organizations*.

Preferences and Perceptions in Provision and Maintenance Public Goods (with Simon Gächter and Felix Kölle) – *submitted*.

Self-image, Social Image and Prosocial Behavior (with Zvonimir Basic and Armin Falk) – *manuscript in preparation*.

Teaching

2020	PhD course: “Field experiments” at University of Verona.
2019 - present	BA course: “Microeconomics” at University of Verona.
2019	BA course: “Macroeconomics” at University of Verona.
2018	MSc course: “Field Experiments” at University of Bonn.
2016-2018	MSc course: “Behavioral Economics” at University of Bonn.
2014-2016	Undergraduate course: “Scientific writing and presenting” at University of Bonn (topics in the area of Behavioral Economics)
2011-2014	Undergraduate tutorials at the University of Nottingham (Subjects: Microeconomic Theory and Introductory Econometrics)

Referee for

American Economic Review (4), Management Science (3), Journal of Public Economics (1), European Economic Review (2), International Economic Review (1), Journal of Economic Behavior and Organizations (5), Experimental Economics (3), Journal of Economic Psychology (3), Journal of Behavioral and Experimental Economics (3), Southern Economic Journal (1), Social Choice and Welfare (2), Journal of Experimental Psychology: Learning, Memory, and Cognition (1), Scientific Reports (1), PlosOne (2), Environment and Development Economics (1), *GAMES* (1).

Conferences

September 2019	Economic Science Association conference – Dijon (FR).
June 2018	Economic Science Association conference – Berlin (DE).
February 2018	Southern Europe Experimental Team meeting – Lecce (IT).
May 2016	Contests: Theory and Evidence – Norwich (UK).
April 2016	IMEBESS – Rome (IT).
November 2015	III London Experimental Workshop – London (UK).
April 2015	IMEBESS – Toulouse (FR).
August 2014	EEA/ESEM Congress – Toulouse (FR).
July 2013	Economic Science Association conference – Zurich (CH).
May 2013	CeDEx-CBESS-CREED Meeting – Amsterdam (NL).
May 2013	Experimental Economics Workshop – Florence (IT).
October 2012	Human Decision Making Workshop – Birmingham (UK).
September 2012	Economic Science Association conference – Cologne (DE).
August 2012	XI Tiber Symposium – Tilburg (NL).

Funding

2019	Ricerca di Base funding at University of Verona for the project “Media news and misperceptions about immigration”.
2018	Reinard Selten Institute seed funding for the project “Conditional Cooperation under the Shadow of the Future”.
2016	NIBS (Network for Integrated Behavioral Science) funding for the project “The Role of Morals in Three-Player Ultimatum Games”.
2016	NIBS funding for the project “Bonus versus Penalty: How Robust Are the Effects of Contract Framing.”
2016	UNU-WIDER grant accepted for the UNU-WIDER project “Discrimination and Affirmative Action: What have we learnt so far?”

Summer Schools

March 2014	Spring School in Behavioral Economics at University of California San Diego (UCSD).
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June 2013	Summer School “Behavioural Economics of Organizations” at University of East Anglia (UEA).
June 2011	Summer School “Evolution of Social Preferences” organized in Trento by Università di Trento and Latsis Foundation.
July 2006	Summer School “The Political Economics of Public Choice” at London School of Economics (LSE).

References

- 1) Prof. Simon Gächter, Room B54 Sir Clive Granger Building, University Park, Nottingham, NG7 2RD, UK.
Email: simon.gaechter@nottingham.ac.uk
- 2) Prof. Armin Falk, Institute on Behavior & Inequality, Schaumburg-Lippe Strasse 5-9, Bonn, 53113, Germany.
Email: Armin.Falk@briq-institute.org
- 3) Prof. Thomas Dohmen, Institute for Applied Microeconomics, Adenauerallee 24-42, Bonn, 53113, Germany.
Email: t.dohmen@uni-bonn.de
- 4) Prof. Sebastian Kube, Institute for Applied Microeconomics, Adenauerallee 24-42, Bonn, 53113, Germany.
Email: kube@uni-bonn.de
- 5) Prof. Robin Cubitt, Room B57 Sir Clive Granger Building, University Park, Nottingham, NG7 2RD, UK.
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